



### **Home Health Education Service**

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# **4 Simple Keys to Success**

- 1 Memorize Canvass
- 3 Pray Continually
- 2 Know Additional Info
- 4 Smile @ the Door
- 5 Walk Fast

### The Door Approach

Hello, my name is \_\_\_\_\_\_. We are students working our way through school. Instead of junk food and trinkets, we've decided to promote family values, and better health in our community. I'll let you take a look.

Open with a cookbook or health book

Put the book in their hand

### FIGHTING DISEASE WITH FOOD

will help you to discover how easy it is for you to be proactive in rebuilding your health, using simple, natural foods that are readily available.

- Simple tips to keep you encouraged and motivated
- Foods that help fight specific diseases based on scientific research
- Simple natural foods that are readily available
- Easy to understand

**BETTER WAY OF LIFE** is a practical and engaging guide to preparing the very best plant-based foods in your kitchen. You will be able to enjoy favorites like Vegetable Pot Pie, Lasagna, and Veggie Fajitas, and learn some new tastes along the way.

#### **Additional Information**

- Better Way of Life offers tips and menu planning support to help your family make the switch to a healthier diet and stick to it!
- Better Way of Life includes Nutritional Facts comparing traditional recipes and Better Way of Life plant-based recipes.
- 174 pages of full color, easy to follow, recipes from breakfast favorites such as Pancakes and Citrus French Toast, to sides and sauces of Sweet Potato Fries, Spring Rolls, and Basil Pesto.
- Better Way of Life features Gluten Free recipes and ways to convert recipe options into Slow Cooker recipes for the avid time saver.

# ASK: Are there young Children in the home?

IF NO: Ask: Do you like to read?

IF YES: Here's something they will really like (hand them OT Adventures)

OLD TESTAMENT BIBLE STORY ADVENTURES will help your child have the faith, obedience, and confidence of \_\_\_\_\_\_ (cite a couple of examples such as Daniel, Esther, Abraham, Ruth or etc.) and inspires them to make a difference in the world today.

#### **Additional Information**

- Old Testament stories about God's heroes who did great things—such as Noah, David, and Esther a Queen of great courage.
- Thought Questions throughout each story will help your child apply the lessons to their lives.
- At the close of each story is a simple prayer in the "Talking with Jesus" section.

# **NEW TESTAMENT BIBLE STORY ADVENTURES** introduces young people to the life of Christ.

This book helps your child understand that a relationship with Jesus isn't just for adults and will help them make Jesus their personal friend.

#### **Additional Information**

- New Testament stories about Jesus and His love; stories from His Birth, Life, and Resurrection.
- Children will discover peace and security as they read about Jesus and His love for them and that no matter what, they can be His friend on earth and someday in heaven.
- Thought Questions throughout each story will help your child apply the Bible story to their lives.

### MY FOREVER FRIEND is for the preschool child.

9 stories of bright, colorful pictures (point to text), with stories in simple English your child can understand.

#### **Additional Information**

- Read from page 1.
- It can be used as a beginner reader.
- The author is a grandfather, father, and teacher.

# ASK: Do you like to read?

### **IF NO:** We have a great book for non-readers (God Answers).

**GOD'S ANSWERS** This book answers some of life's most challenging issues from the Bible, (turn to the Table of Contents) like "How Evil Began.

What happens when we die? The Ministry of Angels.

How can I experience salvation?" Notice the question is in red, and the answer is from the Bible.

#### Additional Information

- Financial security, health or salvation
- It uses the New King James Version.
- Helps you to know your Bible better.

**IF YES:** Here is a great book for readers - History Of Freedom

#### Put the book in their hand

HISTORY OF FREEDOM – This "Best Seller!" sighted in Time Magazine, traces the path of freedom from the Dark Ages down through today, showing how America's response to current world events is shaping the world we live in.

- Shows how our freedoms are slowly being withdrawn.
- Points us to the final crisis spoken of in the book of Revelation.
- Tells about the rapidly growing interest in the supernatural.

- Answers thought provoking questions like who is the Anti-Christ or what is the Mark of the Beast.
- Has a historical index for references.
- It is filled with scripture references so that you can follow it with your Bible. (Point out scripture references)
- For those who like Left Behind, this covers some of the same topics and shows the Bible facts behind fiction.
- Advertised in Time Magazine as the #1 best seller on history and prophecy.
- Prophecy Buffs: Open to page 130. Show "2300 Day Time Chart"
- Reduces fear and increases hope for the future.

IN SEARCH OF PEACE will help you find freedom from worry, guilt, and fear as it gives you 13 steps on how to find peace. It has short inspiring stories and beautiful nature pictures..

#### Additional Information

- Beautiful pictures.
- Helps deal with depression.
- Good for couples.

THEY CALL HIM JESUS Follows the footsteps of Jesus who changed the course of history. His life was marked by amazing miracles, thought-provoking teaching, and the ultimate sacrifice. Each chapter will make the life of Jesus come alive in a personal way.

- Humanity has always been searching for peace and thousands have found it by meeting the Man of Peace. Jesus Christ.
- Great for devotional reading.
- Puts Mather, Mark, Luke, and John into chapter form, making it easy to understand.
- Great for Lent season

### **HEALTH AND HAPPINESS** is written especially for families.

Ever wish you had instructions on how to raise children? Deal with Stress? How to get along with others? Overcome an addiction?

This classic how-to book has chapters on how to deal with addiction, depression, health, and family conflicts.

It is a blueprint for a happy home.

#### **Additional Information**

- Shows how Jesus had a ministry of healing the sick and broken hearted and how He still wants to do the same for us today.
- Learn how to enjoy living life longer and find rest for the mind and healing of the body.

**ANCIENT HEALTH** explores the lifestyle practices of the earth's longest living people.

It reviews the health mistakes of the Egyptians and how we can learn lessons from them to achieve optimal physical and mental health.

#### **Additional Information**

- Interviews with leading experts in lifestyle medicine.
- Follows people who have introduced these health habits into their lives.
- Gives principles that help people lose weight, prevent or reverse common diseases, enhance brain function, and lengthen lifespan.

**8 LAWS OF HEALTH** DVD shows how good health does not come by chance, but is the result of practical, easy to follow strategies. It explores how following these 8 laws can significantly increase health, longevity, and quality of life.

- Simple changes you can easily make at home that can have a large impact on your health.
- (Catholics) It's good for lent season.

**THEODICY** DVD seeks to answer the question of evil in this world. If God is so good, why is the world so evil?

This DVD contains two documentaries addressing this and other common questions.

#### **Additional Information**

- Helps us to understand where evil came from.
- Shows God's solution to end all evil and suffering at some point soon.
- Answers questions humanity has puzzled over for centuries.
- Provides logical and straightforward answers.

## **CLOSE**

**IMPORTANT!** - You MUST memorize each donation combination so the customer sees that you are sure of your product.

### **Full Set Close**

We are leaving the books on a donation basis. In a book store a set like this would
cost \$, but people have been helping us with just \$ OR you can
choose one book for only \$15-\$20, or two books for just \$, etc.

**IMPORTANT!** - Know each donation combination for the books that are in the customer's hands.

#### Cookbook Close

I notice that you were interested in the cookbook. Nutritional cookbooks run about \$25-\$30 in the bookstores, but people have been donating \$35 for both the cookbook and a bonus book or just the cookbook for \$20-25.

WE LEAVE THE BOOKS WITH YOU TODAY (stress it) with a receipt from the organization and my names goes on the bottom so you know which student you helped put through (Christian) school. Sixty-five percent of what you give goes to help students. We accept cash, check, or credit card. Which way works best for you?

# **Drop Down**

**HOPE AND HAPPINESS** (to be left with children's books or cookbook, not message books.)

- 1) For those not interested/can't help out...
- 2) Since we can't come back...
- 3) So you can keep in touch with the organization ...
- 4) We would like to share something everyone can enjoy...

This is a little pick-me-up book that will help you to deal with stress and the many problems of life. Whatever you give helps me to go to school.

#### **Additional Information**

- 1. It has been the number one devotional for several years.
- 2. It has been translated in 146 different languages
- 3. Hope and Happiness has been a best-seller in the area.
- 4. It was given to the soldiers in World War II.

# **Book Units**

<b>Book Units</b>	Store Price	<b>Asking Donation</b>
One book	\$20	\$15-20
Two books	40	30-40
Three books	60	45-60
Four books	80	60-80
Five books	100	75-100
Six books	120	90-120
Seven books	140	105-140
Eight books	160	120-160
Nine books	180	135-180

Ten books	200	150-200
Eleven books	220	165-220
Twelve books	240	180-240

#### **FOR COOKBOOKS**

Add \$10 for every cookbook

#### **EXAMPLE**

I have a set of three books and one is a cookbook.

My total would be \$45 + \$10 = \$55+ for donation.

# **Interest Survey**

As you are writing out their receipt, you do this survey!

As a thank you from the organization, we offer several community services!

1. Cooking School, 2. Stop Smoking Program, 3. Revelation Seminar and 4. FREE Bible Studies!

Would any of these interest you?

Would you like to receive more information on any of these?

If they sign up for any of them:

- 1. Get contact information (name, address, phone number)
- 2. Tell them: "My friend will stop by to drop off the first lesson."
- 3. Make sure it is legible
- 4. Write as many details about them as you can (books delivered, time of day you made contact, kids, etc.