

# MagaBook Canvass



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# MAGABOOK CANVASS

1. Memorize
2. Know additional information
3. Smile! 

## DOOR APPROACH

Hello, my name is \_\_\_\_\_. We are students working our way through school. **Instead of** junk food and trinkets, we've decided to promote family values, and better health in our community. **I'll let you take a look.**

## OPEN WITH A COOKBOOK OR HEALTH BOOK

**PUT BOOK IN HAND**

**AMAZING HEALTH** is packed with 140 simple easily prepared recipes to help you reach optimal health. From breakfast to dinner and kid's meals to desserts, it provides simple steps to a healthy diet for the entire family

### **Additional Information**

1. The best health for you and your family is within reach! **Amazing Health** explains how to get there!
2. Amazing Health is packed with delicious simple plant-based recipes and innovative vegan dishes to tempt your taste buds!
3. Amazing Health walks you through easy steps to transform your diet from food that leaves you sluggish to food that leaves you energized!
4. Amazing Health offers more than tasty wholesome food. You can explore many other facets of optimal health and learn the eight scientific steps to living longer and stronger!

*A few more points for students that are selling Amazing Health Cookbook to know (not necessarily to share with your customers)*

- Contains Scripture and Spirit of Prophecy quotes throughout
- Uses stories from scripture as the model for health and nutrition
- Shares truths on the Sabbath, Christ's plan for our lives, the value of prayer and faith, and even offers Bible studies to those interested in learning more

**BOUNTIFUL HEALTH** is a beautiful full color vegan cookbook featuring creative, tasty, natural recipes. This book covers all aspects of meal preparation. Each recipe is accompanied by a color photo and ingredient measurements are given in both the English and Metric systems.

- Quick and Easy
- Plant Based
- Cholesterol Free
- Nutritional Analysis
- Gluten Free Alternatives

**SOMETHING BETTER** is a practical and engaging guide to preparing the very best plant-based foods in your kitchen. You will be able to enjoy favorites like Vegetable Pot Pie, Lasagna, and Veggie Fajitas, and also to learn some new tastes along the way.

- Something Better offers tips and menu planning support to help your family make the switch to a healthier diet and stick to it!
- Something Better includes Nutritional Facts comparing traditional recipes and Something Better plant-based recipes.
- 174 pages of full color, easy to follow, recipes from breakfast favorites such as Pancakes and Citrus French Toast, to sides and sauces of Sweet Potato Fries, Spring Rolls, and Basil Pesto.
- Something Better features Gluten Free recipes and ways to convert recipe options into Slow Cooker recipes for the avid time saver.

**KIDLICIOUS** is a fun and delicious way to get kids excited about eating healthy. They'll love the pictures of every kid-tested recipe!

#### **Additional Information**

1. Great gifts for your grand kids!
2. Fun fruit salads! (p.26)
3. Discover hidden health tips when you see the detective's magnifying glass! You'll love the lunch box section with dozens of ideas for packing yummy, healthy lunches on a budget.
4. Interactive mysteries for the kids to solve as they learn how eating healthy will help them be happier and stronger—and even get better grades.
5. Many gluten free recipes.

### **LIVE LIFE TO THE FULLEST**

**Option 1: LIVE LIFE TO THE FULLEST** has simple, practical tips on how to improve your health. It is written by medical professionals and puts in your hands the information that they wish every family knew, about how to avoid and overcome disease.

**Option 2: LIVE LIFE TO THE FULLEST** deals with how to prevent cancer and heart disease and reverse Type II diabetes and many other common diseases. Tells you things doctors often don't and helps you save on doctor's bills.

### **Additional Information on LIVE LIFE TO THE FULLEST:**

1. The book is published by the largest hospital in America—Florida Hospital. *They serve over 1.7 million patients a year.*
2. The proven advice in this book has helped hundreds of people defeat diseases like diabetes, high blood pressure, and atherosclerosis.
3. Preventative health measures like these are much more cost-effective than surgeries and expensive drugs.
4. Each letter of the CREATION acronym stands for one of the 8 principles of Whole Person Health. (*Flip book over and show the back cover with the 8 principles.*)

**HABITS THAT HEAL** takes a look at the habits of America’s longest-living people. It shares their secrets to weight loss, preventing diabetes, heart disease, and cancer.

- Media outlets such as *The National Geographic*, *U.S. News and World Report*, and *ABC News* have featured a group of people from Loma Linda, California. They are known for the healthiest longest living people.
- Scientists, researchers and doctors have studied these people for generations in order to discover the secret to their longer, healthy lives.
- This 112 page book takes you through their lifestyle habits and how these simple habits will prevent many diseases—even reverse many of their negative effects.

### **ASK: ARE THERE YOUNG CHILDREN IN THE HOME?**

**IF NO:** The reason I ask is because we are working with the *Bible Story Company* (show picture in the back) and they publish an adult series.

**IF YES:** Here’s something they will really like (hand them **REAL HEROES**)

### **REAL HEROES (OLD TESTAMENT BIBLE STORY ADVENTURES)**

will help your child have the faith, obedience, and confidence of \_\_\_\_\_ (*cite a couple of examples such as Daniel, Esther, Abraham, Ruth or etc.*) and inspires them to make a difference in the world today.

1. Old Testament stories about God’s heroes who did great things—such as Noah, Elisha, and Esther a Queen of great courage.
2. Interesting facts teach them something they have never heard before.
3. “Thought Questions” in each story will help your child apply the Bible story to their lives and the “Quick Fact” gives insight to important key points.

## **PRINCE OF PEACE (NEW TESTAMENT BIBLE STORY ADVENTURES)**

introduces young people to the life of Christ. This book helps your child understand that a relationship with Jesus isn't just for adults and will help them make Jesus their personal friend.

1. New Testament stories about Jesus and His love; stories from His Birth, Life, and Resurrection.
2. Children will discover peace and security as they read about Jesus and His love for them and that no matter what, they can be His friend on earth and someday in heaven.
3. “Thought Questions” in each story will help your child apply the Bible story to their lives and the “Quick Fact” gives insight to important key points.

**MY FOREVER FRIEND** is for the preschool child. 9 stories of bright, colorful pictures (**point to text**), with stories in simple English your child can understand.

1. Read from page 1.
2. It can be used as a beginner reader.
3. The author is a grandfather, father, and teacher.

## **ASK: DO YOU LIKE TO READ?**

**IF NO:** We have a great book for non-readers (God Answers).

**GOD’S ANSWERS** This book answers some of life’s most challenging issues from the Bible, (turn to the *Table of Contents*) like “How Evil Began. What happens when we die? The Ministry of Angels. How can I experience salvation?” Notice the question is in red, and the answer is from the Bible.

### **Additional Information—Bible Answers**

1. Financial security, health or salvation
2. It uses the New King James Version.
3. Helps you to know your Bible better.

**IF YES:** Here is a great book for readers.

**PUT BOOK IN HAND**

**HISTORY OF FREEDOM** This “Best Seller!” sighted in *Time Magazine*, traces the path of freedom from the Dark Ages down through today, showing how America’s response to current world events is shaping the world we live in.

**Additional Information**

1. Shows how our freedoms are slowly being withdrawn.
2. Points us to the final crisis spoken of in the book of Revelation.
3. Tells about the rapidly growing interest in the supernatural.
4. Answers thought provoking questions like who is the Anti-Christ or what is the Mark of the Beast.
5. Has a historical index for references.
6. It is filled with scripture references so that you can follow it with your Bible. (point out scripture references)
7. For those who like Left Behind, this covers some of the same topics and shows the Bible facts behind fiction.
8. Advertised in *Time Magazine* as the #1 best seller on history and prophecy.
9. Prophecy Buffs: Open to page 130. Show “2300 Day Time Chart”
10. Reduces fear and increases hope for the future.

**IN SEARCH OF PEACE** will help you find freedom from worry, guilt, and fear as it gives you 13 steps on how to find peace. It has short inspiring stories and beautiful nature pictures.

- Beautiful pictures.
- Helps deal with depression.
- Good for couples.

**MAN OF PEACE** follows the footsteps of Jesus who changed the course of history. His life was marked by amazing miracles, thought-provoking teaching, and the ultimate sacrifice. Each chapter will make the life of Jesus come alive in a personal way.

### **Additional Information**

1. Humanity has always been searching for peace and thousands have found it by meeting the Man of Peace, Jesus Christ.
2. Great for devotional reading.
3. Puts Matthew, Mark, Luke, and John into chapter form, making it easy to understand.
4. Great for teenage readers.
5. (Catholics) It's good for Lent season.

**HEALTH AND HAPPINESS** is written especially for families. Ever wish you had instructions on how to raise children? Deal with Stress? How to get along with others? Overcome an addiction? This classic how-to book has chapters on how to deal with addiction, depression, health, and family conflicts. It is a blueprint for a happy home.

- Shows how Jesus had a ministry of healing the sick and broken hearted and how He still wants to do the same for us today.
- Learn how to enjoy living life longer and find rest for the mind and healing of the body.

**LESSONS OF LOVE** This beautiful devotional book on the parables of Christ will help you to deal with stress and many problems of life. Thousands have read it and it has been a blessing to me.

- Point out the easy to read print.
- At the beginning of the chapters, it tells you where it is coming from in the Bible.
- Read a quote.
- Nature information.
- Helps bring parables of Christ on a practical level and applies them to everyday life
- Helps with depression
- Since it was written by a woman, it helps you deal with family life, children, workplace, etc.

## **ANTICHRIST AGENDA**

**Option 1:** Have you ever wondered what the Bible says about who God is, or what's said about Satan's plan to deceive if possible the elect? You'll find those answers in this book.

OR we could reverse it

**Option 2:** In the **ANTICHRIST AGENDA**, you will find answers to "Who God Is?" and Satan's plan to deceive, if possible, God's most faithful followers!

### **Additional Information**

1. This compelling book will move you beyond prophetic theory and popular fiction—Back to the Bible.
2. What part the Ten Commandments play in end-time events.
3. What the Bible really says about Christ's second coming.

**CLOSE**

**(You MUST memorize each donation combination so the customer sees that you are sure of your product.)**

### **FULL SET CLOSE**

We are leaving the books on a donation basis. In a book store a set like this would cost \$\_\_\_\_\_, but people have been helping us with just \$\_\_\_\_\_.

**OR** you can choose one book for only \$12-\$15, or two books for just \$\_\_\_\_\_, etc. (Know each donation combination for the books that are in the customer's hands.)

### **COOKBOOK CLOSE**

I notice that you were interested in the cookbook. Nutritional cookbooks run about \$25-\$30 in the bookstores, but people have been donating \$30 for both the cookbook and a bonus book or just the cookbook for \$20-25.

**WE LEAVE THE BOOKS WITH YOU TODAY (stress it) with a receipt from the organization and my names goes on the bottom so you know which student you helped put through (Christian) school. Sixty-five percent of what you give goes to help students. We accept cash, check, or credit card. Which way works best for you?**

## **DROP DOWN**

### **HOPE AND HAPPINESS** (to be left with children's books or cookbook, not message books.)

1) For those not interested/can't help out... 2) Since we can't come back... 3) So you can keep in touch with the organization ... 4) We would like to share something everyone can enjoy...

This is a little pick-me-up book that will help you to deal with stress and the many problems of life. Whatever you give helps me to go to school.

#### **Additional Information**

1. It has been the number one devotional out the last couple of years.
2. IT has been translated in 146 different languages
3. Happiness Digest has been a best-seller in the area.
4. It was given to the soldiers in World War II.

# BOOK UNITS

<u>Book Units</u>	<u>Store Price</u>	<u>Asking Donation</u>
One book	\$15	\$12-15
Two books	30	24-30
Three books	45	36-45
Four books	60	48-60
Five books	75	60-75
Six books	90	72-90
Seven books	105	84-105
Eight books	120	96-120
Nine books	135	108-135
Ten books	150	120-150
Eleven books	165	132-165
Twelve books	180	144-180

## For Cookbooks

Add \$6 for every cookbook

## Example:

I have a set of three books and one is a cookbook.

My total would be  $\$36 + \$6 = \$42+$  for donation.

## **INTEREST SURVEY**

*As you are writing out their receipt, you do this survey!*

As a thank you from the organization, we offer several community services!

Cooking School, Stop Smoking Program, Revelation Seminar and FREE Bible Studies!

Would any of these interest you?

Would you like to receive more information on any of these?

If they sign up for any of them:

- Get contact information (name, address, phone number)
- Tell them: “My friend will stop by to drop off the first lesson.”
- Make sure it is legible
- Write as many details about them as you can (books delivered, time of day you made contact, kids, etc.)