

MagaBook Canvass



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MAGABOOK CANVASS

1. **Memorize each box**
2. **Know additional information**
3. **Smile!** 😊

DOOR APPROACH

Hello, my name is _____. We are students working our way through school. **Instead of** junk food and trinkets, we've decided to promote family values, and better health in our community. **I'll let you take a look.**

OPEN WITH A COOKBOOK OR HEALTH BOOK

PUT BOOK IN HAND

MORE CHOICES offers you the latest information on healthful cooking. The meals can be prepared in 30 minutes or less. It promotes the low-fat, low-cholesterol diet recommended by the American Heart Association and it tastes good.

Additional Information

1. Shows pictures of what recipes should look like
2. In the back of the book is a diabetic exchange chart and nutritional analysis for each recipe
3. *More Choices* is for those who want to eat healthy and save money
4. 151 recipes from drinks to desserts

FOODS THAT HEAL gives easy-to-follow instructions on what foods to use for preventing sickness and promoting health. It tells what foods to eat to lower blood pressure, prevent cancer, and even reverse diabetes!

Additional Information

1. It will help you gain control of your health and save money on medical bills.
2. This book comes in a marvelous set! Not only do we offer *Foods that Heal*, we have a helpful book on *Plants That Heal*. This set will serve as a great resource that will help any family pursuing a healthy and vibrant life-style!!

PLANTS THAT HEAL

Identical to *Foods That Heal*.

However, substitute three different scenarios specific to *Plants that Heal*.

Additional Information

This book comes in a marvelous set! Not only do we offer *Plants that Heal*, we have a helpful book on *Foods That Heal*. This set will serve as a great resource that will help any family pursuing a healthy and vibrant life-style!!

ASK: ARE THERE YOUNG CHILDREN IN THE HOME?

IF NO: The reason I ask is because we are working with the *Bible Story Company* (show picture in back) and they publish an adult series.

IF YES: Here's something they will really like (hand them SECRET KEYS.)

SECRET KEYS tells true stories about famous people that help unlock your child's potential. The *Table of Contents* shows which key to success is being emphasized; keys like the importance of setting goals, education, and how to deal with peer pressure.

Additional Information

1. After each story, there is a key box that list what kind of potential the story is teaching.
2. Teaches how to deal with peer pressure and drugs.
3. On page 77, there is a story about Dr. Ben Carson. As a young man he didn't like to read. But his mother worked with him and helped him become a good reader. His potential grew and grew until he became the first neurosurgeon to separate Siamese twins.

4. There is a story on page 89 that talks about Martin Luther King. It talks about what he has done for our country and our country's freedom.
5. This book gives your children better role models.

BIBLE HEROES This book records the greatest Bible heroes of the Old Testament. They were men/women of true character. Once your child has read these stories, they will consider it an honor to say "no" to wrong.

Additional Information

1. From the famous *Bible Story* volumes (show pictures in back).
2. Taken from the King James Version.
3. Longest running, most complete Bible story set in the world.
4. They are 5 - 10 minutes long.
5. Applies stories to everyday life.
6. What kind of heroes do our children have today? Rock or sports stars? Once your child has read these stories, these Bible characters will become their heroes.

STORYTIME has 30 engaging stories that help your child develop their reading skills. They will inspire them to learn important values such as kindness, honesty, loyalty and faith.

Additional Information

In the back of the book on page 94, you can find the different character building values you want to teach your child.

REAL HEROES tells true stories from the Bible that help your child gain confidence. It helps them apply what they're reading to their lives.

Additional Information

1. Has thought provoking questions at the end of each story.
2. Each story tells where it's found in the Bible.
3. All stories directly from the NKJV.

JESUS FRIEND OF CHILDREN covers Christ's life from the Christmas story to the Easter story. It shows how He died for them and wants to be their personal friend!

Additional Information

1. From the famous *Bible Story* volumes (show picture in back).
2. Taken from the King James Version.
3. Longest running, most complete Bible story set in the world.
4. They are 5 - 10 minutes long.
5. Applies the stories to everyday life.
6. Notice page 31, teaches children to take a stand for right against peer pressure.

ASK: DO YOU LIKE TO READ?

IF NO: We have a great book for non-readers. (GA)

PUT BOOK IN HAND

GOD'S ANSWERS

This book answers questions most commonly asked about the Bible, (turn to the *Table of Contents*) like “What happens after death? Is there a hell? How can I experience salvation?”

Notice the question is dark print, and the answer is from the Bible.

Additional Information

1. Financial security, health or salvation.
2. Alphabetical index in the back.
3. It uses the King James Version.
4. Forty different scholars developed the questions.
5. Has historical references.
6. Helps you to know your Bible better.

IF YES: Here is a great book for readers.

PUT BOOK IN HAND

GREAT CONTROVERSY

This “Best Seller!” recommended in *Time Magazine*, traces the path of freedom from the Dark Ages down through today, showing how America’s response to current world events, like (mention a specific current event) is shaping the world we live in.

Additional Information

1. Shows how our freedoms are slowly being withdrawn.
2. Points us to the final crisis spoken of in the book of Revelation.
3. Tells about the rapidly growing interest in the supernatural.
4. Answers thought provoking questions like who is the Anti-Christ or what is the “Mark of the Beast.”
5. Has a historical index for references.
6. It is filled with scripture references so that you can follow it with your Bible. (point out scripture references)
7. For those who like *Left Behind*, this covers some of the same topics and shows the Bible facts behind fiction.
8. (Show picture on p. 249) When I read this chapter, it helps me to visualize Jesus’ coming and makes it more real to me.
9. Advertised in *Time Magazine* as the #1 best seller on history and prophecy.
10. Prophecy Buffs: Open to page 124. Show “2300 Day Time Chart.”
11. Read quote from GC, p. 232.
12. Reduces fear and increases hope for the future.

PEACE ABOVE THE STORM will help you find freedom from worry, guilt, and fear, as it gives you 13 steps on how to find peace.

Additional Information

1. Beautiful pictures
2. Personal testimonies included
3. Show promise page
4. Helps deal with depression
5. Good for couples

DESIRE OF AGES

The *Desire of Ages* harmonizes the four gospels, Matthew, Mark, Luke, and John giving you a BEAUTIFUL biography of Jesus. This book will give you details about Jesus' life and will put color to his ministry.

Additional Information

1. Have you seen the movie, "The Passion of Christ? How did you like it? Part of the movie was based on this book.
2. Of the ten thousand books in the Library of Congress on the life of (*say reverently*) Jesus, this is the most often used and asked for.
3. Shows where it's coming from in the Bible, so you can read along. (bottom of first page of each chapter)
4. I love ... (read them something, share testimony).
5. I have read it for my devotionals and it has been a tremendous blessing in my life.

HE TAUGHT LOVE

This beautiful devotional book on the parables of Christ will help you to deal with stress and many problems of life. Thousands have read it and it has been a blessing to me.

Additional Information

1. Point out the easy to read print.
2. At the beginning of the chapters, it tells you where it is coming from in the Bible.
3. Read a quote.
4. Nature information
5. Helps bring parables of Christ on a practical level and applies them to everyday life.
6. Helps with depression
7. Since it was written by a woman, it helps you deal with family life, children, workplace, etc.

CLOSE

(You MUST memorize each sales combination so the customer sees that you are sure of your product.)

FULL SET CLOSE

We are leaving the books on a donation basis. In a book store a set like this would cost \$ _____, but people have been helping us with just _____.

OR you can choose one book for only 10-15, or two books for just _____, etc. Know each price combination for the books that are in the customer's hands).

COOKBOOK CLOSE

I notice that you were interested in the cookbook. Nutritional cookbooks run about \$25-\$30 in the bookstores, but you can get both the cookbook and a bonus book for 25. Or just the cookbook for 15-20.

WE LEAVE THE BOOKS WITH YOU TODAY (stress it!) with a receipt from the company and my name goes on the bottom so you know which student you helped put through (Christian) school. Seventy percent of what you give goes to help students. We accept cash or check. Which book(s) interested you the most?

DROP DOWN

HAPPINESS DIGEST (to be left with children's books or cookbook, not message books.

1) For those not interested/can't help out... 2) Since we can't come back... 3) So you can keep in touch with the company... 4) We like to have a little something everyone can afford...

This is a little pick-me-up book that will help you to deal with stress and the many problems of life.

Whatever you give helps me to go to school. **OR**

(Follow-up: We won't set a price on it if you promise to read it--whatever you give...)

Additional Information

1. It was given to the soldiers in World II.
2. It has been the number one devotional out the last couple of years.
3. It has been translated in 146 different languages.
4. This one has been a best-seller in the area.

INTEREST SURVEY

As you are writing out their receipt or after a Happy D., you do this survey!

As a thank you from the company, we offer several community services!

Cooking School, Stop Smoking Program, Revelation Seminar and FREE Bible Studies!

Would any of these interest you or would you like to receive more information on any of them?

If they sign up for any of them:

- Get contact information (name, address, phone number)
- Tell them: “My friend will stop by to drop off the first lesson.”
- Make sure it is legible
- Write as many details about them as you can (books purchased, time of day you made contact, kids, etc.

Additional Information

(Optional: Would you like to gain control of your health and save money on medical bills?)

HEALTH POWER enables you to achieve vibrant health through key principles (*that have stood the test of time--optional*). You will discover how to gain energy, weight control and how to beat diabetes, heart disease and cancer (*that kill millions each year--optional*).

Additional Information

1. Authored by an expert physician and a health researcher.
2. Easy and fun to read--you don't have to be an expert to understand it.
3. Fully illustrated--color on every page.
4. Simple/Safe home remedies for complex diseases (problems)
5. Well-researched (tested and tried) information.
6. Detailed contents page and index for quick and easy reference.
7. Saves on medical bills when applied.
8. Gives advice on health your doctor doesn't have time to give you.
9. You can prevent and even reverse diseases through key health principles.
10. Application pages after every chapter help you put what you've learned into practice.

TASTE OF HEALTH offers you the latest information on healthful cooking. The meals can be prepared in 30 minutes or less. It promotes the low-fat, low-cholesterol diet recommended by the American Heart Association and it tastes good.

Additional Information

1. Shows pictures of what recipes should look like
2. Healthy, high-protein meat alternatives
3. Nutritional analysis for each recipe
4. Bible texts, poems and prayers sprinkled throughout
5. More than 150 recipes are lactose intolerant
6. Many international dinners
7. Organized around special events and holidays, i.e., Mother's Day, birthdays, Valentine's Day

PANORAMA OF PROPHECY is a state of the art CD-ROM. It contains over \$300 worth of Bible study material, 24 interactive Bible studies, a 5 volume *Bible Reference Library* and 24 hours of audio Bible instruction. You will be thrilled with this tremendous Bible study resource, too!

Additional Information

1. Free **Quick Verse** Bible software (can be installed) with *Nave's Topical Index*, *Matthew Henry's Commentary*, *Greek and Hebrew Dictionary* and *Easton's Dictionary*.
2. *Bible Reference Library* contains over 3,500 pages
3. Contains 36 Bible study booklets and 9 related articles
4. Some topics covered:
 - The Beast
 - The Rapture
 - The Millennium
 - The Future of Israel
 - and much, much more!

FAMILY MEDICAL HANDBOOK is your guide to health and basic emergency care. It covers things like:

- a. Important emergency procedures
- b. How to put together a home first aid kit
- c. Effective home treatments for ailments like the colds, allergies, arthritis, etc.

Keep it in a handy place because it could save you time, money and inconvenience.

Additional Information

1. It's a must to have in every home and car
2. Quickly diagnoses a common problem
3. Great for families with small children or teenagers and grandparents, too
4. Provides up-to-date basic first-aid info

ANGELS AMONG US is a new collection of inspiring angel stories which helps to answer some of our questions. This book changes the TV and movie perception of angels. Everyone in the family will love these true stories of encounters with angels.
(Point to certain titles)

Additional Information

1. Are there any guardian and bad angels? If so, what do they look like?
2. Story 5 shows how angels help those who are determined to obey God
3. Story 16, “A Mother’s Prayer” tells of angel deliverance from physical and sexual abuse
4. Story 19 tells about “An Angel on the Stairs” and deals with anger
5. Know how to tell one story and share what this book has done for you (be brief)

CAT IN THE CAGE tells true-to-life stories that help children deal with emergency situations: (point to front cover) like dealing with guns, protection from strangers or when to dial 911. It helps them make good decisions at crucial times.

Additional Information

1. Stories may help prevent your children from an incident like the school shootings.
2. Parents really like the helpful index in the front which list what lesson each story teaches.

The **STORY BOOK** takes true children stories and brings out moral and character building lessons. Something you will really like is our *Lesson Index* (turn to *Lesson Index*). For example, the results of **DISOBEDIENCE, RESPECT FOR ELDERES,** and **SHARING.** Each story is only 5 to 10 minutes.

Additional Information

1. These are from *Uncle Arthur's Bedtime Stories*.
2. Know how to tell one story or give personal experience.

MY FRIEND JESUS is for the preschool child. Bright, colorful pictures (point to text), with rhythm, and repetition, (point to text) help your child learn faster. You will also enjoy the activity page at the end of each story.

Additional Information

1. Read from page 1 (Clippity Clop, etc., or Spotted Cow).
2. It can be used as a beginner reader.
3. The author is a grandmother, mother, teacher and Edison Award winner.